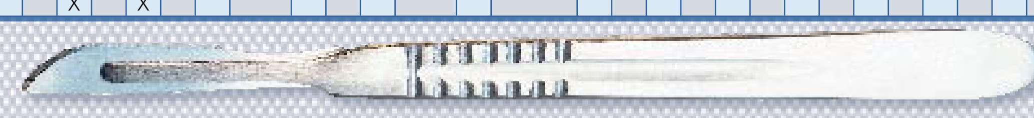
HPN 2007 SURGICAL INSTRUMENTS GUIDE

COMPANY	TELEPHONE	WEBSITE	RSLead/Circle No.	Arthroscopic Instruments & Products	Bone Instruments	Cardiovasular Instruments & Products	Diagnostic Instruments & Products	Electrosurgical Instruments & Products	Endoscopic Instruments & Products	ENT Instruments	Gall Bladder/Kidney/Liver Instruments	Gastrointestinal (GI) Surgery Instruments & Products	General Surgery Instruments	Laparoscopic Instruments & Products	Maxillo/Facial Instruments & Products	Minimally Invasive Surgery (MIS) Instruments & Products	Nasal & Sinus Instruments
Advanced Medical Innovations	888/367-2641	www.amiwelisten.com	50	X			X	X					X				
Advanced Sterilization Products	949-789-3988	www.sterrad.com	51						X								
AdvanTech, Inc.	410/266-8000	www.advantech-inc.com	52														
Aesculap	610/797-9300	www.aesculapusa.com	53	X										X			
Alcon Laboratories	800/862-5266	www.alconinc.com	54														
Allen Medical Systems	800/433-5774	www.allenmedical.com	55	X										X			
American Medical Mfg, Inc.	800/426-6476	www.amiwelisten.com	56	X			X	X					X				
American Optisurgical, Inc.	800/576-1266	www.optisurgical.com	57														
Applied Fiberoptics	630/325-5500	www.appliedfiberoptics.com	58														
Ascent Healthcare Solutions	480/763-5300	www.ascenths.com	59	X	X	X	X	X	X	X		X	X	X		X	
ASSI-Accurate Surgical & Scientific Instruments	800/645-3569	www.accuratesurgical.com	60														
Axelgaard Manufacturing Co., Ltd.	760/451-8000	www.axelgaard.com	61					X									
Axiom Medical, Inc.	310/533-9020	www.axiommed.com	62			X	X					X	X	X	X	X	
B Braun	610/997-4915	www.bbraun.com	63														
BD Medical	800/237-2762	www.bd.com/surgical	64														
Boehringer Labs	800/642-4945	www.boehringerlabs.com	65										X				
Bulbtronics, Inc.	800/588-BULB	www.bulbtronics.com	66						X					X			
Burrows Company, The	847/537-7300	www.burrowsco.com	67	X	X	X	X	X	X	X	X	X	X	X		X	X
Cardinal Health, V.Mueller Products & Services	800/234-8701	www.cardinal.com/vmueller	68	X		X		X	X					X			
Carl Zeiss	800-233-2343	www.zeiss.com/micro	69				X										
Censis Technologies, Inc.	888/877-3010	www.censis.net	70														
Cincinnati Surgical Company	800/544-3100	www.cincinnatisurgical.com	71														
Codman/Johnson & Johnson	508/880-8100	www.codman.com	72					X					X			X	
Convatec	800/422-8811	www.convatec.com	73					X									
CS Surgical, Inc.	985/781-8292	www.cssurgical.com	74			X				X	X	X	X	X		X	X
Curbell Electronincs	800/235-7500	www.curbellelectronics.com	75					X									
DePuy Orthopaedics, Inc.	800/366-8143	depuyorthopaedics.com	76														
DeRoyal	888/938-7828	www.deroyal.com	77	X				X	X				X	X			
DuoPross Meditech Corp	631/249-0100	www.duopross.com	78														
Echo Instruments, Inc.	877/242-3166	www.echoinstruments.com	79					X	X					X			
Ecolab Healthcare	651/293-2233	www.ecolab.com	80														
Encision, Inc.	800/998-0986	www.encision.com	81					X	X					X			
Endoscopy Support Services, Inc.	845/277-1700	www.endoscopy.com	82	X					X					X		X	
Five Star Surgical, Inc.	877/595-7827	www.5starsurgical.com	83						X				X	X			
ForTec Medical, Inc.	800/963-7101	www.laserrental.com	84										X			X	
Greenwald Surgical Co., Inc.	888/962-1829	www.greenwaldsurgical.com	85					X									
Havel's	800/638-4770	www.havels.com	86				X				X		X		X		
Healthmark Industries Co., Inc.	586/774-7600	www.hmark.com	87														
I.V. League Medical	805/981-3625	www.ivleaguemedical.com	88														
Instrument Specialists	800/537-1945	www.isisurgery.com	89						X								
Integrated Medical Systems Intl	800/783-9251	www.imsred.com	90						X					X			
Intuitive Surgical	408/523-2100	www.intuitivesurgical.com	91			X		X	X					X			
Karl Storz Endoscopy	800/421-0837	www.karlstorz.com	92	X		X			X					X			
Key Surgical	800/541-7995	www.keysurgical,com	93										X				
Kimberly Clark	800/5243577	www.kchealthcare.com	94				X		X								

COMPANY	OB/GYN Instruments & Products	Orthopedic Instruments & Products	Otology Instruments	Plastic Surgery Instruments	Thoracic Instruments	Urological Instruments & Products	Anesthesia Delivery Systems	Biopsy Devices	Blades/Blade Removal Systems	Brushes	Catheters/Catheter Kits	Cautery / Cautery Tips	Cleaners	Containers/Container Systems	Custom Procedure Trays/Kits/Packs	Drains/Drainage Systems
Advanced Medical Innovations	X	X				X	X	X	X					X	X	
Advanced Sterilization Products																
AdvanTech, Inc.																
Aesculap		X												X		
Alcon Laboratories									X						X	
Allen Medical Systems	X	X				X										
American Medical Mfg, Inc.	X	X				X	X	X	X					X	X	
American Optisurgical, Inc.																
Applied Fiberoptics					X											
Ascent Healthcare Solutions		X	X		X			X			X					
ASSI-Accurate Surgical & Scientific Instruments	X	X				X				X						
Axelgaard Manufacturing Co., Ltd.																
Axiom Medical, Inc.	X	X		X	X	X					X					X
B Braun																
BD Medical									X							
Boehringer Labs							X									
Bulbtronics, Inc.																
Burrows Company, The	X	X	X	X	X	X		X	X	X	X	X	X	X	X	X
Cardinal Health, V.Mueller Products & Services	X	X							X	X		X	X	X	X	X
Carl Zeiss																
Censis Technologies, Inc.																
Cincinnati Surgical Company									X							
Codman/Johnson & Johnson											X					
Convatec																
CS Surgical, Inc.	X	X	X	X	X	X										X
Curbell Electronincs																
DePuy Orthopaedics, Inc.		X														
DeRoyal	X	X					X		X		X	X			X	X
DuoPross Meditech Corp																
Echo Instruments, Inc.	X	X			X	X		X				X		X		
Ecolab Healthcare													X			
Encision, Inc.	X					X						X				
Endoscopy Support Services, Inc.								X								
Five Star Surgical, Inc.		X													X	
ForTec Medical, Inc.	X			X	X	X										
Greenwald Surgical Co., Inc.						X										
Havel's	X			X		X	X	X	X							
Healthmark Industries Co., Inc.										X				X		
I.V. League Medical																
Instrument Specialists		X								X			X			
Integrated Medical Systems Intl																
Intuitive Surgical	X				X	X										
Karl Storz Endoscopy	X	X			X	X										
Key Surgical	X	X								X			X	X		
Kimberly Clark																

COMPANY	Electrodes	Holders & Positioning Devices	Hoses	Infusion Pumps	Instrument Maintenance/Repair/ Cleaning Services	Instrument Tagging & Tracking Systems	IV Medication Delivery Systems/ IV Poles & Stands	Light Sources, Cavity	Needle Holders	Sharps Safety Devices	Staplers & Staples	Sterilization/Stainless Steel Products	Surgical Robots	Suture & Suture Assist Devices	Blood Pressure Monitors	Cardiac Monitors	SPO2 Monitors	Temperature Monitors	Currently affixing barcodes and/or RFID tags on instruments?	Currently working with or willing to work w/ barcode/RFID companies?
Advanced Medical Innovations		X		X		X			X	X									N	Y
Advanced Sterilization Products												X								
AdvanTech, Inc.						X													Y	Y
Aesculap					X				X											
Alcon Laboratories																				
Allen Medical Systems																				
American Medical Mfg, Inc.		X		X		X			X	X									N	Y
American Optisurgical, Inc.					X															
Applied Fiberoptics		X	X					X												
Ascent Healthcare Solutions		X			X							X					X			
ASSI-Accurate Surgical & Scientific Instruments			X						X											
Axelgaard Manufacturing Co., Ltd.	X																		N	N
Axiom Medical, Inc.			X				X												N	Y
B Braun										X					X	X	X			
BD Medical																				
Boehringer Labs																				
Bulbtronics, Inc.								X												
Burrows Company, The	X								X	X	X	X		X	X	X	X	X	N	Y
Cardinal Health, V.Mueller Products & Services		X	X		X	X		X	X											
Carl Zeiss																				
Censis Technologies, Inc.						X														
Cincinnati Surgical Company										X										
Codman/Johnson & Johnson																				
Convatec																				
CS Surgical, Inc.												X							N	N
Curbell Electronincs																				
DePuy Orthopaedics, Inc.																				
DeRoyal	X	X							X	X	X	X		X				X	N	N
DuoPross Meditech Corp										X										
Echo Instruments, Inc.			X						X											
Ecolab Healthcare																				
Encision, Inc.	X																			
Endoscopy Support Services, Inc.					X														N	
Five Star Surgical, Inc.					X				X			X								
ForTec Medical, Inc.					X														N	Y
Greenwald Surgical Co., Inc.																				
Havel's										X										
Healthmark Industries Co., Inc.					X															
I.V. League Medical							X												Y	N
Instrument Specialists		X			X															
Integrated Medical Systems Intl						X						X								
Intuitive Surgical		X											X							
Karl Storz Endoscopy			X		X			X	X											
Key Surgical						X						X		X					N	Y
Kimberly Clark																				



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Lawson Software	651/767-7000	www.lawson.com	95																																			X											N	Y
Life Systems, Inc.	888/LIFE-SYS	www.lifesystemsinc.com	96	X				X	X					X					X	X				X					X									X			X									
Masimo	949/297-7000	www.masimo.com	97																																			X								X	X	X	X			
Materials Management Microsystems	262/240-9900	www.mmmicrosystems.com	98																																			X													
Medikmark, Inc.	800/424-8520	www.medikmark.com	99																									X				X																		N	Y
Medisafe America	877/444-6334	www.medisafeamerica.com	100											X		X												X										X							X					N	Y
Medline Industries, Inc.	800/MEDLINE	www.medline.com	101		X	X	X	X	X	X	X	X	X	X			X		X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X		X	X					N	Y
MedServ International, Inc.	301/937-8848	www.medservintl.com	102						X																													X												N	Y
Megadyne	800/747-6110	www.megadyne.com	103					X																																										
Millennium Surgical Corp.	800/600-0428	millenniumsurgical.com	104	X	X	X		X	X	X			X	X	X		X		X	X		X	X	X			X	X			X							X				X	X							N	Y
Miltex, Inc.	800/645-8000	www.miltex.com	105			X	X	X	X					X					X	X				X			X	X							X	X			X				X							
Mobile Instrument Service & Repair	800/722-3675	www.mobileinstrument.com	106					X	X					X					X	X				X			X	X								X			X				X							
MSI Precision Specialty Instruments	800/322-4674	www.msiprecision.com	107	X		X	X	X	X					X					X	X			X	X		X	X	X			X	X	X			X			X				X	X						
Nellcor	800/635-5267	www.nellcor.com	108																																													X	X		
Nonin	763/553-9968	www.nonin.com	109																																												X	X	X	X		
Olympus Surgical America	800/548-5515	www.olympussurgical.com	110	X				X	X					X					X					X		X										X			X				X	X						
Personna Medical	800/457-2222	www.asrco.com/medical	111										X													X	X																			X					N	N
Preservation Solutions, Inc.	262/723-6715	preservationsolutions.com	112						X			X		X		X			X			X																												N	N
Robbins Instruments, Inc.	800/206-8649	robbinsinstruments.com	113					X		X						X	X					X			X	X										X	X							X			X		N	Y
Rosebud Solutions	888/980-8255	www.rosebudsolutions.com	114																																				X												
Rubicon Technologies	301/595-3631	www.rubicontec.com	115						X																													X												N	Y
Ruhof Healthcare	800/537-8463	www.ruhof.com	116						X					X						X							X		X	X							X								X				N	Y
Sandel Medical Industries	866/764-3327	www.sandelmedical.com	117																												X																			
Scanlan International, Inc.	800/328-9458	scanlaninternational.com	118			X		X	X														X							X							X							X					
SciCan	800/572-1211	www.scican.com	119																																											X					
Smith & Nephew Endoscopy	978/749-1000	www.smith-nephew.com	120						X																																									
Smith & Nephew Orthopaedics	800/821-5700	www.smith-nephew.com	121																	X																															
Spectrum Surgical Instruments Corp	800/444-5644	www.spectrumsurgical.com	122	X	X	X		X	X	X	X	X	X	X	X	X	X			X	X	X	X	X	X		X	X	X			X	X	X					X				X			X				N	N
SRS Medical Corporation	800/345-5642	www.srsmedical.com	123																	X					X									X																	
STERIS Corporation	440/354-2600	www.steris.com	124						X					X						X	X							X	X										X	X			X				X				Y	Y
Stryker Endoscopy	800/624-4422	www.stryker.com	125	X					X					X						X	X				X			X																X							
SuturTek Inc.	978/251-8088	www.suturtek.com	126			X						X	X	X		X				X	X		X	X	X																					X				N	Y
Terumo	800/283-7866	www.terumomedical.com	127			X																					X																								
TGX Medical Systems	317/575-0300	www.tgxmedical.com	128																																				X												
Total Repair Express LLC	888/WANT-TRE	www.totalrepairexpress.com	129																																			X	X											
Trans American Medical / TAMSCO	708/430-7777	www.tamsco.biz	130				X	X		X			X						X					X					X															X					N	Y
U.S. SURGICAL	800/722-8772	www.ussurgical.com	131			X								X																															X			X		
Valleylab div of Tyco Healthcare	800/255-8522	www.valleylab.com	132											X																																					
WA Baum	888/281-6061	www.wabaum.com	133																																												X				
Welch Allyn	800/535-6663	www.welchallyn.com	134																																												X	X		X		